

Carestream

DRX-Revolution Mobile X-ray System Marketing Toolkit



Carestream and you.
We're better together.



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ABOUT THIS DOCUMENT

Carestream is committed to providing the marketing support and tools you need to increase sales. This marketing Toolkit offers the personalized elements you need to effectively promote the DRX-Revolution Mobile DRX-Revolution, including logos and photography, social media, e-blast campaigns, and a website. We want to help you energize your DRX-Revolution sales this year. And we're committed to providing all the tools you need for maximum success.

AT CARESTREAM, INNOVATION IS ALWAYS ON THE MOVE.

It's all about you and your customers.

Now, by listening to the voice of our customers and incorporating their feedback, we've redesigned the DRX-Revolution with powerful new features and benefits. They all add up to a level of performance that will elevate your standard of care and productivity even higher.

We are committed to building supportive and interactive relationships for you and your end-users, using valuable insights to create better products and services.

Advantages at a Glance:

- The tube head and collimator are smaller, lighter, and better balanced for easier use and faster positioning.
- Display screens are more responsive with enhanced function and redesigned to better protect against fluid ingress.
- Brakes and drive motors are quieter and less likely to disturb patients.
- Functional LED lighting gives the technologist another point of visibility for the system status.

New features:

- Align assist
- Inching
- SNC (pending MDR approval in EU)



DRX-Revolution

MARKETING TOOLKIT

LOGOS AND IMAGES



Using consistent, high-quality graphics and photography in your marketing materials reinforce your customers' perceptions of you and the products you sell.

We're providing logos and images for use across all marketing materials. Images are in high resolution for print and low resolution for use on the Web.

LOGOS



EQUIPMENT



PHOTOS



X-RAY IMAGES

In this toolkit, you'll find a sample of X-ray images. We're continuously building on this library and will notify you when new images become available.

Contact Carestream WW Marketing for any particular image requests.



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Download the files](#)

COPY & VALUE PROPOSITIONS



Your website is often the first place end users will see if you have the products they need. Make sure it looks good and offers the most comprehensive purchasing decision information.

A Word document is provided with this kit that includes product details and value propositions you can incorporate into your website or other marketing materials.

We've also included product promotion artwork and files for creating custom headers or artwork for the web pages.



Use the value proposition statements, promotional images, and content supplied to update your website or create your own branded materials.



RADIOLOGIST



RADIOGRAPHER



**RADIOLOGY
ADMINISTRATOR**



PATIENT



**PHYSICIST AND
BIOMEDICAL ENGINEER**



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PRODUCT COMPARISON MATRIX



Use this sales aid to show the features and benefits of the DRX-Revolution as a comparison tool to find the best fit for their inspection applications.

| Specification | DRX-Revolution | DRX-Rise |
|--|--|--|
| X-Ray Generator (Type) | High-frequency (> 200 kHz) | Delta DMG-32KCA AA |
| Maximum power output | 32.25 kW | 32.5kW |
| kV range | 40-150 kV | 40-150 kV, in 1kV increments |
| mA range | 25-400 mA | 10-400 mA |
| mAs Range | 0.1 - 320 mAs | 0.1 to 630 mAs |
| Time of exposure range | 3 ms- 2800 ms | 1-10000ms |
| X-Ray Tube | Canon XRR-3336X | TOSHIBA E7242x |
| Tube voltage range | 40-150 kV | 40-125 kV |
| Focal Spot Size | 0.6 and 1.2 mm focal spots | .6 to 1.5 mm |
| Heat storage capacity of anode | 210 kJ (300,000 HU) | 200kHU |
| Height | Floor to Top of Tube Head Column Docked - 1390 mm (54.72 in.) Floor to Top of Tube Head Column Extended - 2192mm (86.29 in.) | 1930mm (76.0 in) |
| Width | 583 mm (23 in.) | 560 mm (22.0 in) |
| Length | 1260 mm (46.9 in.) | 1400 mm |
| Weight | 558 kg (1232 lb) | 450 kg (992 lb) |
| Collapsible column | Yes | Fixed Column |
| Vertical focal spot position (from floor) | Central ray perpendicular to floor Minimum - 724 mm (28.5 in.) Maximum - 2058 mm (81.0 in.) | SID: 665-2000 mm |
| Horizontal focal spot position (relative to column center) | Minimum - 857 mm (33.7 in.) Maximum - 1340 mm (52.8 in.) | Minimum - 735 mm (28.9 in.) Maximum - 1285 mm (50.6 in.) |
| Column rotation range | ± 270 degrees (relative to dock position) | ±270 degrees (relative to dock position) |
| Tube angulation | Tube angulation (alpha) ≥ +180/-180 degrees relative to zero. Tube rotation (tau) +90 to -20 degrees | Tube angulation (alpha): ±180 degrees Tube rotation (tau): +90 to -20 degrees |
| Collimator rotation range | +/- 90 degrees | ±90 degrees |
| Drive Type | Motorized, with individual motor for each drivewheel. The motor provides forward/reverse drive as well as directional control | Motorized, with individual motor for each drivewheel. The motor provides forward/reverse drive as well as directional control |
| Maximum incline | ≤ 7 degrees | Incline/decline a minimum of 7 degree |
| Automatic brake | Yes | Yes |
| Number of batteries | 20 | 1 |
| Type | Lead-acid | Lithium-ion |
| Typical charge time | 100% battery charge in < 4 hours (start from 2 LED indicators on battery level indicator, w/ new batteries) | 5h |
| Typical usage capacity | The battery life allows for driving 2.4 km (1.5 mi.) and 120 exposures without charging. This assumes fully charged batteries and exposure technique factors of 70kV @ 10 mAs. | The battery life allows for driving 50 km or 1000 exposures (70 kV, 10 mAs) without charging. Typical use time is subjective based on many factors, including the number of exposures, technical factors used, travel time and distance, and battery management. |
| Charger power requirement | 110 / 240 VAC (nominal), 50/60 Hz | 110 / 240 VAC (nominal), 50/60 Hz |
| Collimator | Ralco R104 Series, Model 108 DHHS | Dandong R102 |
| Lamp type | LED | LED |
| Inherent filtration | 2.0 mm Al at 75 kV | 0.9 mm Al at 75 kV IEC60522:1999 |
| Filter Wheel (optional) | 4 position: 0 mm Al, 2 mm Al, 1 mm Al + 0.2 mm Cu, 1 mm Al + 0.1 mm Cu | None |
| Imaging Station-Preview Monitor (Type/size) | Primary: • Liquid Crystal Display (LCD), thin film transistor (TFT), 48.3 cm (19 in.) Secondary (Tube Head Display): • Liquid Crystal Display (LCD), thin film transistor (TFT), 21.0 cm (8.4 in.) | Primary: 21.5 inch Secondary: 10.1 inch |
| Display resolution | Primary: 1280 x 1024, 60 or 75Hz Secondary: 800 x 600, 60 or 75Hz | Primary: 1920 x 1080 Secondary: 1280 x 800 |
| Software | ImageView | ImageView |
| Imaging Station Specs | OS: Windows 10 • Memory 16GB • I/O 7 USB ports, 2x DisplayPort, 2 Ethernet | • Pentium Core i5-10210U, 4.2 GHz • OS: Windows 10 • Memory 16GB • I/O 2 USB ports, 1 Ethernet |
| Image storage capacity | Up to 15000* images can be saved for retransmission or reprocessing. Images can be protected; they are reclaimed on a FIFO (first in, first out) basis. Images can be saved to removable media, CD, or USB drive. *Based on 500GB Solid State Drive | Up to 15000* images can be saved for retransmission or reprocessing. Images can be protected; they are reclaimed on a FIFO (first in, first out) basis. Images can be saved to removable media, CD, or USB drive. *Based on 500GB Solid State Drive |
| Supported Detectors | DRX-Plus and Lux | DRX-Plus and Focus |
| Remote exposure switch | Yes | Yes |
| Anti-collision mechanism | Yes | Yes |
| DICOM 3.0 compliance | DICOM Work List: Comply (option); DICOM Store: Comply; DICOM Print: Comply; DICOM Modality Performed Procedure Step (option); DICOM Store Commit: Comply | DICOM Work List: Comply (option) DICOM Store: Comply / DICOM Print: Comply; DICOM Modality Performed Procedure Step (option) / DICOM Store Commit: Comply |



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SELL SHEETS



When we work together to promote products, you stand to gain more sales. Be sure to use these materials to create more awareness among your customers.



✓ Post the PDF file provided on your website.

BROCHURE



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Download the files



Click Here to download
ImageView Software Brochure



Download the
Technical Specifications

E-BLAST TEMPLATE & CONTENT



Sending a series of e-blasts to your customers in a predetermined time frame will help to keep your company top-of-mind when they need products.

As part of the Carestream DRX-Revolution advertising schedule, we're deploying a series of e-blasts to professionals that have opted-in to receive our messages.

We're providing the assets used in our e-blasts to use with your name and contact information.



E-blasts are easy! There are some online services where you can create and populate e-blasts using a simple graphical interface! If you need more help contact your Channel Manager.

YOUR LOGO HERE

DRX-Revolution Mobile X-ray System

New Features

Three new significant enhancements to the DRX-Revolution Mobile X-ray System will help technologists be more efficient, enhance positioning precision, and elevate image quality.

Smart Noise Cancellation
Utilizes AI and deep-learning technology to reduce noise and deliver dramatically clearer images at a low dose.

Inching
Places drive controls on the tube head, allowing technologists to swiftly reposition the cart with complete control of forward, backward, left, and right.

Align Assist
Provides technologists with the real-time angle information required to ensure accurate beam + detector alignment.

The system that redefined mobile imaging is now even stronger.
Optimize their mobile operations while lowering dose without loss of image quality.

[Learn more](#)

Carestream Channel Partner



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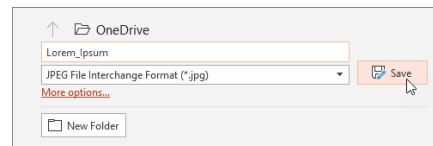
Instructions to create an E-blast from PowerPoint.

Email Marketing Campaigns
with Landing Pages
– Fast and Affordable!

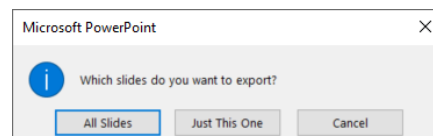


- ① **Download and open** the e-blast template provided in this toolkit.
- ② **Edit the text** with the information you want to send to your client.
- ③ Once the information is complete, in the slide thumbnail pane, on the left side of the PowerPoint window, select the slide you want to save.
- ④ Click **File > Save As** (or Save a Copy if your presentation on OneDrive or SharePoint). Navigate to the folder where you want to save your slide.
- ⑤ Type the name of your slide image in the File name text box.
- ⑥ Click to open the **Save as Type drop-down menu**. Select one of the following image formats for your slide.

Select: **JPEG File Interchange Format (.jpg)**
or **PNG Portable Network Graphics Format (.png)**




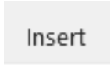

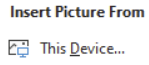
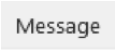
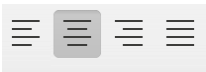


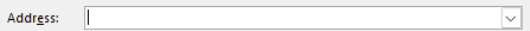
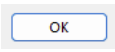
- ⑦ Click **Save**. Review the PowerPoint dialog box, and select **Just This One** to save your selected slide as an image.



Instructions to send an E-blast from Outlook.

Email Marketing Campaigns
with Landing Pages
– Fast and Affordable!



- ① Open a new email on Outlook. 
- ② Click on the insert command. 
- ③ Click on the “pictures” icon  and select the option “This Device”, choose the e-blast image you created on PowerPoint. 
- ④ Click on “message” 
- ⑤ Select the image and then click on the option “Center text” 
- ⑥ Once the image is centered, click on the “link” icon 
- ⑦ In the pop-up window, choose “Existing File or Web Page”. 
On the “Address” field,  copy and paste the website address of the landing page or the page you want the e-blast to link to. We recommend checking that the link is visualized correctly on your browser first.
- ⑧ Click on “OK” 
- ⑨ Choose the recipients, write the email’s “Subject” and click “Send”

That’s it!, You sent an e-blast from your email quickly and easily.

LANDING PAGE TEMPLATE



Carestream is actively promoting the DRX-Revolution through e-blast campaigns with a landing pag.

You can use this example landing page to create your own branded landing page using the website artwork and copy content supplied in this toolkit.

If your company doesn't have a specialized area and you need to create a landing page, contact your Channel Manager to help you.

YOUR LOGO HERE

The system that redefined mobile imaging is now even stronger.



DRX-Revolution Mobile X-ray System

New Features

Three new significant enhancements to the DRX-Revolution Mobile X-ray System will help technologists be more efficient, enhance positioning precision, and elevate image quality.

NEW FEATURES & BENEFIT

Inching

- Convenient drive controls located directly on the tube head allow for swift system repositioning - offering better workflow and ease of use.
- Precise control over movements in all directions.
- Speeds exam time, limiting discomfort for patients and strain on technologists.

Align Assist

- Provides faster, simpler exam setup, allowing more time to focus on patient care.
- Precise tube and detector angulation reduces grid cutoff, shape distortion, clipped anatomy, and associated repeats.
- Faster exams offer less disruption to patient.
- Offers enhanced Workflow and greater productivity.

Smart Noise Cancellation

- Advanced algorithms cancel image noise while preserving fine spatial detail and enhancing the contrast-to-noise ratio, resulting in clearer, easier-to-read images for superior diagnostic confidence.
- Lower dose without loss of quality.

Optimize their mobile operations while lowering dose without loss of image quality.

Introduces new premium features to the DRX-Revolution that will enhance efficiency, ease of use and allow sites to leverage AI to deliver high-quality images at low doses.

For hospitals, clinics, and imaging centers that are looking for a premium mobile system to enhance their mobile imaging, Carestream adds even more punch to the already powerful DRX-Revolution Mobile X-ray System.



Contact us!

Name*

Company*

E-mail*

Phone*

Send

Carestream Channel Partner



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PRESENTATION PPT



A PowerPoint is provided for you to present the DRX-Revolution your way. If you have any questions, don't hesitate to contact us.



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DRX-Revolution

MARKETING TOOLKIT

E-SIGNATURE



Use this promotional E-Signature in your Email communications to spread the word to customers about the DRX-Revolution with every touch!



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PROMOTIONAL VIDEO



Share our promotional videos to promote the DRX-Revolution Plus dynamically and its full potential to your customers.



[Click Here to
Download the files](#)

CONTACT

At Carestream, we've worked closely with our end users for valuable insight into product improvements. We are committed to building supportive and interactive relationships using valuable insights to create better products and services.

We don't just make products. We listen to your needs with a solutions-based approach to meet your challenges. You can always count on us for the right combination of digital or film products to increase your productivity and profitability.

We offer real value because we value our relationships with you and your customers.

**Carestream and you.
We're better together.**

If you have any questions on improving your DRX-Revolution product marketing or special requests for marketing assistance, don't hesitate to contact us. Our goal is to provide you with all the tools and support necessary for improved sales and success.

carestream.com



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